

# PHILIPS

## Welcome to the Financial Analysts Meeting

November 19, 2002

Alan Cathcart

## “Safe Harbor” Statement under the Private Securities Litigation Reform Act of October 1995

These presentations and discussions/document contain certain forward-looking statements with respect to the financial condition, results of operations and business of Philips and certain of the plans and objectives of Philips with respect to these items. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements. These factors include, but are not limited to, levels of consumer and business spending in major economies, changes in consumer tastes and preferences, the levels of marketing and promotional expenditures by Philips and its competitors, raw materials and employee costs, changes in future exchange and interest rates, changes in tax rates and future business combinations, acquisitions or dispositions and the rate of technical changes. Market share estimates contained in this report are based on outside sources such as specialized research institutes, industry and dealer panels, etc. in combination with management estimates.

# Agenda

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|---------------|--|
| 09:30 – 10:00 | Registration / Coffee  |
| 10:00 – 10:05 | Introduction<br>Alan Cathcart<br>Senior Vice President – Investor Relations  |
| 10:05 – 10:45 | Lighting<br>David Hamill<br>President and CEO Philips Lighting   |
| 10:45 – 11:15 | The Changes To Components<br>Arthur van der Poel<br>Executive Vice President and Member of the Board of Management |
| 11:15 – 11:40 | Break  |

# Agenda

- 11:40 – 12:20      Medical Systems Update  
Jouko Karvinen  
President and CEO Philips Medical Systems
- 12:20 – 12:40      Ultrasound  
Tim Mickelson  
CEO Philips Medical Systems Business Line Ultrasound
- 12:40 – 13:00      Q&A Medical Systems
- 13:00 – 14:20      Lunch

# Agenda

- 14:20 – 15:00      Consumer Electronics  
Gottfried Dutiné  
Executive Vice President and Member of the Board of Management
- 15:00 – 15:30      Consumer Electronics USA  
Larry Blanford  
CEO Consumer Electronics USA
- 15:30 – 15:50      Q & A Consumer Electronics
- 15:50 – 16:00      Closing Remarks  
Jan Hommen  
Vice Chairman and CFO Royal Philips Electronics

Product demo Consumer Electronics as from 09:30 onwards