

**PHILIPS**

Managed Technology  
Services

Ultrasound



## Deliver a leading Ultrasound service through a flexible technology management partnership

*The cost, unpredictability and complexity of Ultrasound systems from multiple vendors poses significant challenges for clinical providers, looking to maintain accreditation and comply with changing guidelines.*

Philips Ultrasound Managed Services offer a comprehensive solution with one trusted partner, providing a guaranteed and predictable service underpinned by a sustainable business model. Our solution includes equipment procurement, installation, management, performance guarantees, training and upgrades. Each partnership is built in collaboration with you to deliver optimal clinical and operational outcomes, at an affordable cost.

### Increasing Ultrasound capacity at Ashford and St Peter's Hospitals\*

#### The challenge

Increase capacity of diagnostic imaging service to reduce patient wait times and costly outsourcing, despite limited funding.

#### The solution

A 10-year managed services partnership with Philips, to drive improvement of radiology and ultrasound services.



Increased equipment availability to over

**99%**



Increased ultrasound capacity by

**25%**

*“Leaving Philips to deal with suppliers has freed up more than 15% of my schedule – every day”*

Andrew Moth – Radiology Manager during the procurement, Ashford and St Peters NHS Trust

## Why choose Philips Ultrasound Managed Service?



### Assessment and Planning

Design, continuously improve and update a flexible multi-year technology plan. Enabling you to make data driven technology investment decisions throughout the partnership.



### Managed Maintenance

Guaranteed system availability. Managing maintenance for all of your technology, including software upgrades and probe management, so you can always know that your medical technology is available and up-to-date.



### Selection and Procurement

Procurement services that help you plan and execute all Ultrasound related procurement activities. This service ensures you get access to the latest technology for evaluation.



### Financial Services

Predictable unitary payments and fee free change control gives you the flexibility and predictability to run your service now and in the future. Our innovative model includes risk and gain share provision to ensure optimal return on investment.



### Program Management

Single point of contact to manage daily operations and provide robust monthly reporting against agreed targets, including proactive remediation and mitigation.



### Training and Education

Access to Philips Training and support with the management of training records, so your team is always up-to-date. You can ensure that the right training is delivered to close all skill gaps across the team. In addition, we can work with your EBME teams to train them in First Line response, reducing fix time and costs.

**Looking for a partnership that helps you deliver a consistent, high-quality service?**  
Visit our website at [www.philips.co.uk/ultrasound](http://www.philips.co.uk/ultrasound) to find out more

