

Deliver financial and operational improvements with a predictable spend

The problem: Difficulty resourcing and maintaining technology due to lack of capital

- Changes in technology are outpacing budget availability.
- Patient monitoring perceived as a sunk cost without specific reimbursement.
- Extended effort involved in ongoing negotiations with vendors to deliver the best value on a limited budget.
- Unplanned and unpredictable expenditure requests may require tradeoffs and reprioritization.



The solution:

Enterprise Monitoring as a Service (EMaaS)

Facilitates shared accountability and risk through vendor partnership.

Leverages the latest monitoring technology without the initial large capital outlay.

Provides a predictable spend tied to patient volume.

Gains visibility of costs to monitor patients based on usage.

Aligns Philips-owned technology to your on-going needs.



The shared-risk, pay-per-use model **allows access to capabilities that are aligned to your performance goals** – without the burden of equipment ownership or continual reinvestment.



- 1 Baseline assessment to align the solution to your needs.
- 2 Standardization to establish hospital-wide adoption and consistency.
- 3 Ongoing optimization to support achieving your goals.

Proven results*



3,709 potential hours saved through improvements from optimizing transport.

8-hours daily time savings related to automated measurements and export (wavestrip).

13,331 in potential hours saved annually through improvements from workflow changes and automation.

9,622 potential annual hours saved from workflow automation (vitals & wavestrip).

Financial decision makers, to learn more about Enterprise Monitoring as a Service (EMaaS), visit www.philips.com/emaas or contact your Philips representative.



* Results from baseline and post time and motion studies conducted by Philips and customer internal teams in the high-acuity units (ED, TICU, CCU) of one Florida hospital as well as other acuity level units. Other results from surveys conducted pre- and post-Philips installation of patient monitoring system at one Florida hospital. Results are from one Florida hospital, actual results for other health systems may vary.