

Are you realizing the true value of your monitoring investment?



Are you facing difficult-to-predict, variable costs and resourcing?

What if you had a **partner** that could eliminate capital concerns and scale to changing needs with a pay-per-patient-per-acuity fee?



Are you struggling with variable clinical quality and adherence issues?

What if you had **support** to help identify areas of improvement and continuous education to accelerate adoption?



Are you dealing with poor clinical integration and inefficient use?

What if that partner could **manage** and standardize your technology to keep your organization up to date and running smoothly?



Are unplanned expenses limiting your innovation and ability to adapt?

What if you could **collaborate** to achieve lasting outcomes through customer success management, strategic multiyear planning, and performance management and optimization?

The integrated elements of Philips Enterprise Monitoring as a Service holistically address the interconnected clinical, operational and financial challenges you face.



- ✓ **A transparent pay-per use model** provides a predictable* spend tied to patient volume.
- ✓ **Standardized technology and advanced expertise** relieve the burden of technology ownership and obsolescence concerns and facilitate more rapid adoption of clinical technologies.
- ✓ **Shared dynamic planning and processes** adapt to your evolving needs to increase visibility to create ongoing improvement.
- ✓ **Long-term engagement with a trusted partner** helps streamline communication and operational management while supporting ongoing improvement due to shared goals, accountability and risk.

*Predictability based on contract terms.

How might Philips consumption-based model help your organization?

Challenge

A health system that is concerned about technology obsolescence and its impact on patient safety

Solution

A framework that drives ongoing improvement through shared accountability, empowering staff to deliver the best possible care



Results achieved through a standardized monitoring solution at one Florida hospital*



Estimated that **13,331 staff hours will be saved** annually from workflow improvement and automation of manual tasks



Reduced from **5 minutes to 3.9 seconds** the average time spent on the transport process

A transformative and sustainable approach to patient monitoring can help a health system:

- improve staff satisfaction and health outcomes
- stay current and keep systems secure
- achieve organizational goals
- maximize investments

See the real-world results achieved by one of our partners at <http://www.philips.com/maas>

*Results from baseline and post time and motion studies conducted by Philips and customer internal teams in the high-acuity units (ED, TICU, CCU).

