Are you realizing the true value of your monitoring investment?

Are you facing difficult-to-predict, variable costs and resourcing? What if you had a partner that could eliminate capital concerns and scale to changing needs with a pay-per-patient-per-acuity fee?

Are you dealing with poor clinical integration and inefficient use? What if that partner could manage and standardize your technology to keep your organization up to date and running smoothly?

Are you struggling with variable clinical quality and adherence issues? What if you had support to help identify areas of improvement and continuous education to accelerate adoption?

Are you dealing with poor clinical integration and inefficient use? What if you could collaborate to achieve lasting outcomes through customer success management, strategic multiyear planning, and performance management and optimization?

The integrated elements of Philips Enterprise Monitoring as a Service holistically address the interconnected clinical, operational and financial challenges you face.

- **A transparent pay-per use model** provides a predictable* spend tied to patient volume.

- **Standardized technology and advanced expertise** relieve the burden of technology ownership and obsolescence concerns and facilitate more rapid adoption of clinical technologies.

- **Shared dynamic planning and processes** adapt to your evolving needs to increase visibility to create ongoing improvement.

- **Long-term engagement with a trusted partner** helps streamline communication and operational management while supporting ongoing improvement due to shared goals, accountability and risk.

*Predictability based on contract terms.*
How might Philips consumption-based model help your organization?

**Challenge**
A health system that is concerned about technology obsolescence and its impact on patient safety

**Solution**
A framework that drives ongoing improvement through shared accountability, empowering staff to deliver the best possible care

1. Conduct baseline assessment including measurements
2. Demonstrate immediate value
   - Automate and simplify workflow
3. Execute first performance improvement project
   - Expand tele-access and efficiency
4. Execute second performance improvement project
   - Reduce nonactionable alarms
5. Expand to other areas
   - Identify patient deterioration quicker
   - Increase IT security and device safety

**Health System**

Baseline assessment → Standardization → Ongoing optimization

Ongoing tracking, management, reporting and measurable improvements

**Results**
Achieved through a standardized monitoring solution at one Florida hospital*

- Estimated that **13,331 staff hours will be saved** annually from workflow improvement and automation of manual tasks
- Reduced from **5 minutes to 3.9 seconds** the average time spent on the transport process

**A transformative and sustainable approach to patient monitoring can help a health system:**
- improve staff satisfaction and health outcomes
- stay current and keep systems secure
- achieve organizational goals
- maximize investments

*Results from baseline and post time and motion studies conducted by Philips and customer internal teams in the high-acuity units (ED, TICU, CCU).

See the real-world results achieved by one of our partners at [http://www.philips.com/maas](http://www.philips.com/maas)