



PHILIPS

Image guided therapy

SmartPath

Elevate your image guided
therapy platform to the next level

SmartPath Catalyst program –
including Like4Like with Technology Maximizer

Retain to gain

Today, healthcare environments are under pressure to deliver exceptional patient care while managing their costs. Against this background, it is imperative to find easy, cost-effective ways to obtain, install and leverage the very latest technology.

The Philips SmartPath Catalyst program offers a cost-efficient solution to help existing customers upgrade their hardware and software to the latest image guided therapy platform and functionality. By optimizing, enhancing or transforming your existing equipment, you will be able to benefit from 'like new' functionality throughout the entire product lifecycle.

SmartPath Catalyst program

Key benefits at a glance



Cost savings: A converted Catalyst system could deliver significant savings compared to a new installation. Benefit from the latest outstanding imaging technology and functionality without incurring unnecessary extra expense.



Minimal room reconstruction: A Catalyst conversion significantly lowers room reconstruction costs, as elements such as the ceiling construction and floor plates are retained from your current installation. As there is no need for major reconstruction work, you will be able to meet building code requirements with little, if any additional effort.



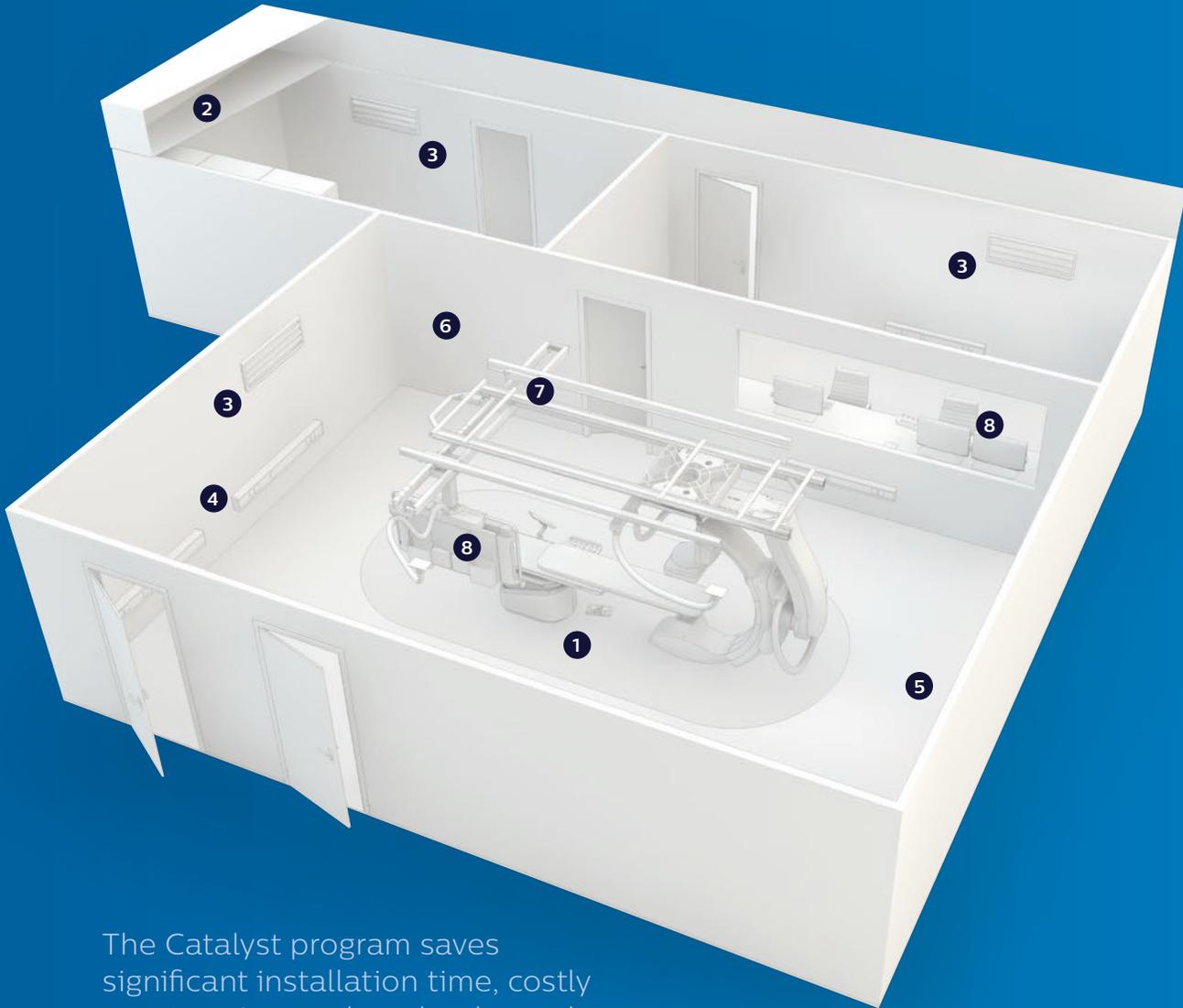
Reduced downtime: A Catalyst conversion reduces downtime compared to installing a brand-new solution, as there is no need for extensive, disruptive reconstruction work*.



Reduced need for training: By continuing to work with a Philips system, you retain familiar workflows and user interfaces – reducing the time and effort required to train your care delivery teams. As a result, your organization can immediately benefit from the workflow improvements of our latest image guided therapy solutions.



Maintain patient capacity: A Catalyst conversion facilitates minimal disruption to hospital operation and patients, while helping to reduce the revenue losses that are caused by taking one of your systems out of service for a prolonged period of time.



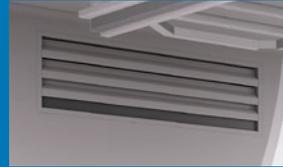
Retain system elements, room infrastructure and user experience



1 System floor plate(s)



2 Cable inlets, ducts, lighting fixtures



3 Heating, ventilation, air conditioning (HVAC)



4 Power sockets



5 Medical gas connections



6 Floor and wall finishing



7 Ceiling rails and support construction



8 Philips intuitive operation

The Catalyst program saves significant installation time, costly construction work and reduces the effort for recertification of the lab.

Evolve your system in a smart, cost-effective way

Introducing the Catalyst Like4Like program with Technology Maximizer

We understand that while you need to ensure that your healthcare facility has access to the latest technological advances, it may not always be financially viable or cost-efficient to invest in an entirely new image guided therapy platform installation. In addition, your clinical teams may already be using a large number of clinical applications that are installed on your existing Allura system.

To help you address these priorities and find a way forward that meets your budgetary challenges while also supporting your clinicians in the best possible way, we have introduced the Catalyst Like4Like Program with Technology Maximizer. Here, Catalyst Like4Like Azurion systems are equipped with clinical software that offers equal or similar functionality to the software installed on your previous systems. We offer this service **free of charge**, as an additional and early delivery of our regular Technology Maximizer service offering.

What's included?

- All clinical applications purchased on the previous Allura system
- Part of the Technology Maximizer agreement* – with no incremental cost to you
- Choose between an equivalent of the **Azurion 5 or Azurion 7 series systems** – in line with your specific needs

What are the key benefits for you?

- **Retain the value of your investment** with identical or improved functionality at the latest version that is also highly integrated and compatible with your existing workflows
- **A cost- and time-effective solution to give you the latest equipment** – with no need to update to the latest building code standards, less re-certification and a minimal impact on your room construction and hospital environment
- **Obtain the latest versions** of the clinical applications you have already purchased and worked with
- Keep your new system version, crucial clinical applications and system security at the **state of the art** throughout the platform lifecycle
- Achieve **standardization** across your hospital environment



FlexSpot



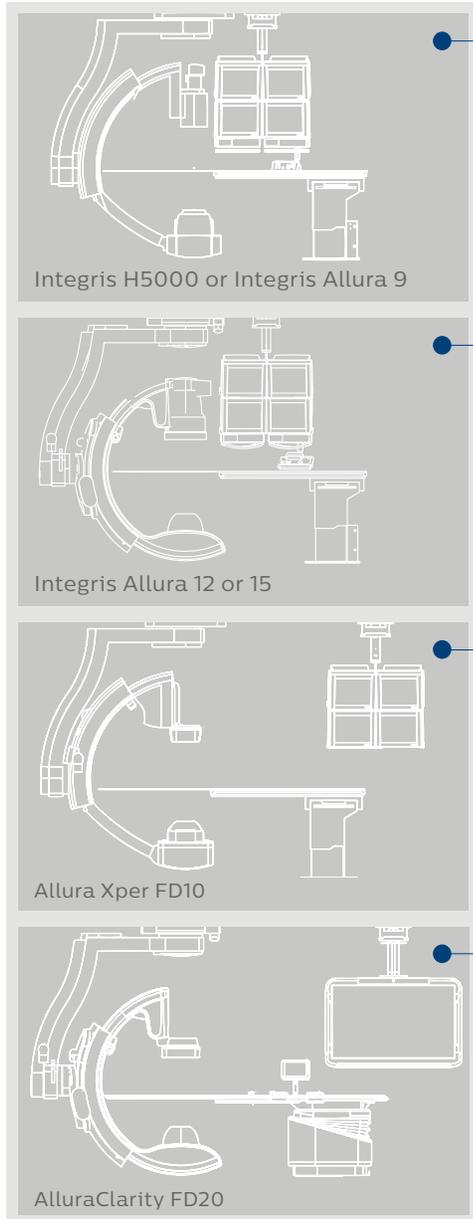
Touch screen module Pro



FlexVision Pro



From • To Azurion



- Potential re-use elements***
- Monitor ceiling carriage and rails
 - MRC GS X-ray tube
 - Stand rails
 - Floor plate(s)
 - Magnus MAQUET OR table

Catalyst program - examples

A Catalyst conversion is possible for many different systems (including bi-plane labs). Please ask our sales representative for more detailed information related to your specific configuration.

* Depending on condition and type

Offering: Like4Like functionality conversion



Technology Maximizer with Like4Like



5- or 7-series Azurion equivalent

Identical functionality, with latest software version of previously owned Clinical Apps+Future-proof system, with Technology Maximizer + Full replacement of computing hardware, included with Technology Maximizer

The Azurion 5 and 7 series systems at a glance



Azurion 7 series

- Mono- and biplane
- F12 / C12 / F20 / C20 / C20 FlexArm and FlexMove
- Biplane F12 and C12 / F20 and C20

Unique options:

- ORT
- FlexSpot
- FlexVision Pro
- TSM Pro
- XperGuide Ablation
- EmboGuide
- AneurysmFlow
- HeartNavigator
- EchoNavigator with AI
- EP Navigator



Azurion 5 series

- Monoplane only
- C12 / F20 / C20

Please ask our sales representative for more detailed information related to your specific configuration.

Embracing the **circular economy**

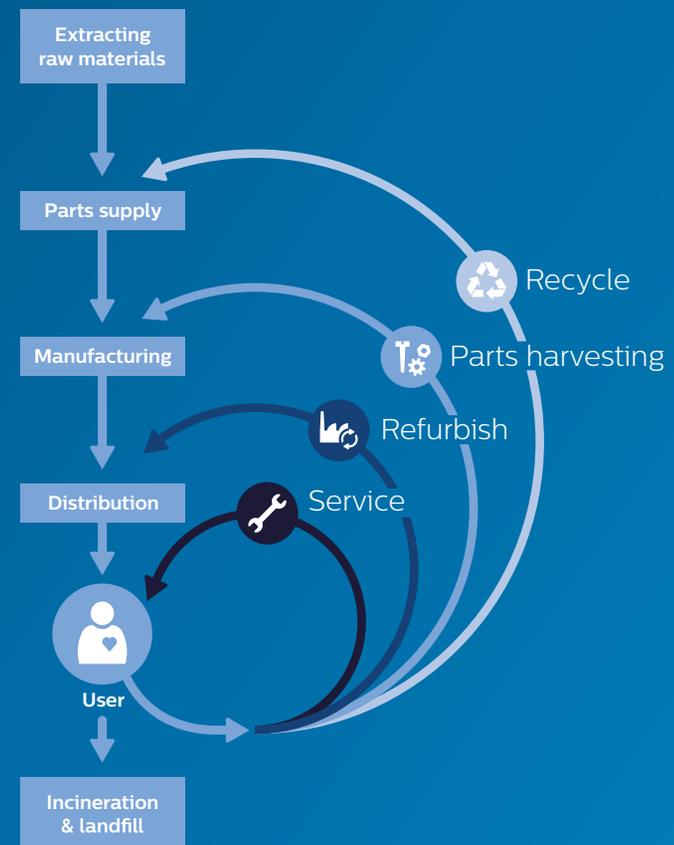
The SmartPath Catalyst program demonstrates our commitment to supporting the transition from a linear to a circular economy – a shift that we believe is vital to creating a sustainable world.

A circular economy aims to decouple economic growth from the use of natural resources and ecosystems by using those resources more effectively. By retaining existing elements from Philips medical equipment, we can take a significant step towards realizing this smart, sustainable future.



“For a sustainable world, the **transition from a linear to a circular economy is essential.**”

Frans van Houten, CEO, Royal Philips

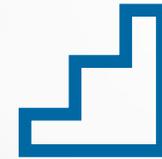




Take the **SmartPath**



Optimize



Enhance



Transform



Exchange

Optimize, enhance or transform your existing equipment so you have “like new” functionality throughout the whole lifecycle. Philips SmartPath is a comprehensive upgrade portfolio that helps you extend the life of your equipment. SmartPath allows you to upgrade to the latest Philips technology in a practical, cost-effective way and maintain your long-term success.

➔ www.philips.com/smartpath

Investing in a partnership

We are dedicated to helping keep your quality of care as high as possible, while reducing your risk and costs. Your interventional suite is a long-term commitment to your patients and personnel. We too have a long-term vision for interventional imaging, supported by an extremely comprehensive portfolio of service options.

Global expertise and infrastructure, locally delivered

Wherever you are in the world, Philips is ready to support you. Our local field service teams understand your local needs. At the same time, they are backed by our extensive technical support network and international research and development organization. We channel our global reach towards delivering you world-class expertise.

Visit our website for more information:

➔ www.philips.com/catalyst

Value Calculator

Our Value Calculator allows you to explore and assess the benefits of a SmartPath Catalyst program at your facility. The tool is designed to compare the total costs of converting your system of another brand versus those required to purchase a brand new one. Try it now to understand the true value that Catalyst can offer you, and your patients. Make an appointment with one of our sales representatives to get your detailed, customer-specific Value Calculation.



