



# Trauma center consulting

## Providing strong leadership, hands-on support and improvement guidance

Trauma centers work hard to achieve clinical excellence and operational efficiency while improving financial performance and delivering quality patient care. Philips consultants assist in this effort by providing strategic guidance and hands-on support focused on trauma center leadership, operations management, new program development, site survey support, and clinical and financial performance.

### An innovative approach

Our consultants offer subject matter expertise and leverage best practices to help trauma centers achieve clinical excellence and operational efficiency.

**Interim leadership:** Provide interim leadership to help improve staff and operational performance, increase team collaboration and communication, and position new leadership for long-term success.

**Performance improvement:** Provide guidance on trauma quality improvement activities including data collection, analysis, trending, benchmarking, and outcome reporting, to identify areas for improvement.

**Program development:** Conduct a strategic review of trauma center costs/revenue to help determine feasibility in developing a trauma program.

**Site survey:** Provide expert guidance to help achieve American College of Surgeons (ACS) verification or state designation and analyze post-survey accreditation reports to assist in the development of a corrective action plan.

**Financial assessment:** Conduct a trauma specific coding and billing assessment to identify areas for operational performance improvement and to assure trauma center stability.

### Key Benefits

- Assist in achieving ACS verification or state designation
- Manage day-to-day staff operations
- Provide financial performance recommendations
- Provide expert guidance in new trauma center development
- Develop post-survey corrective action plans

### Proven results\*

Our experienced clinical consultants have helped clients achieve sustainable results:

- Corrective action plan to regain ACS verification
- Financial assessment to reveal positive margin and prevent Trauma Center closure
- Implemented PI monitoring and documentation plan to retain Level II Pediatric Trauma Center designation

### Learn more

Through collaborative and people-focused engagements, Philips can help develop innovative solutions to solve your most complex challenges of care delivery. We can help you achieve meaningful and sustainable improvements in clinical excellence, operational efficiency, care delivery, and financial performance to improve value to your patients.

For more information, please visit [www.philips.com/healthcareconsulting](http://www.philips.com/healthcareconsulting).

\* Results are specific to the institution where they were obtained and may not reflect the results achievable at other institutions.