



## Philips patient monitoring systems: **Helping you achieve the quadruple aim of healthcare**

With patient outcomes tied to reimbursements and shrinking budgets that demand hospitals find new ways to work efficiently and cost-effectively, the quadruple aim of healthcare\* has never been more important.

Our patient monitoring solution is made up of the innovative products, services, training and support you need to:

- **Make informed clinical decisions**
- **Streamline workflow for your busy staff**
- **Deliver consistent, quality care for your patients**
- **Lower the cost of care**

### **The tools for success.**

Our patient monitoring solution made up of various medical devices appropriately monitor and communicate your patients' vitals while meeting manageability, serviceability and security requirements. Philips Patient Monitoring is already helping teaching hospitals and medical universities across the country bolster their reputation and success by achieving the quadruple aim of healthcare.

### **Meaningful innovation at your fingertips.**

Our newest solutions bring you the following patient monitoring capabilities:

- **General Care Surveillance** – Philips patient deterioration solution features point-of-care monitoring devices, predictive trend analytics, professional services, training and ongoing education to help clinicians identify subtle signs of deterioration hours before a potential adverse event so they can respond in time to provide the best possible care.
- **Philips Information Center iX** – An upgrade from the Philips Classic IntelliVue Information Center (PIIC Classic), this central monitoring system offers you easy access to information to support your goals to deliver quality care.
- **IntelliVue MX series** – An upgrade from the IntelliVue MP series, this family of patient monitors supports data sharing, clinical decision making and alarm management.
- **IntelliVue MX40** – This wearable patient monitor, an upgrade from the Philips IntelliVue Telemetry System M4841, gives the patient freedom of movement when connected to a device.
- **IntelliVue X3** – this patient monitor is an advanced measurement module that doubles as a rugged, compact transport monitor.
- **Advanced Masimo rainbow SET™ technologies** now integrated in our IntelliVue line of patient monitors.
- **Avalon CL Cableless fetal monitoring system** – An upgrade from Avalon CTS Cordless Fetal Transducer System, this cable-free monitor gives moms the freedom to move, and the new Fetal & Maternal Pod & Patch improve monitoring for high BMI moms while reducing caregiver / patient contact.

\* Institute for Healthcare Improvement, Quadruple Aim: <http://www.ihl.org/communities/blogs/the-triple-aim-or-the-quadruple-aim-four-points-to-help-set-your-strategy>.



## Customer-inspired services

We routinely listen to customer feedback and introduce new services to support their ongoing operational and technical needs. Some of these include:

- **Remote network monitoring with Remote Enablement** – Remote Enablement powered by PerformanceBridge Focal Point is an on-premise management system for Philips medical equipment, applications and network, is designed to improve the IT user experience and to help support increased uptime. Tools include asset management and Microsoft® OS patching.
- **Clinical Services designed with you in mind** – Clinically focused and value driven, our care area approach will support your change management and education efforts from implementation and beyond. Helping users adopt solutions that may drive efficiency and empower informed clinical decisions across the hospital. Our programs are baselined, measured and focused on addressing challenges faced today. We encourage team collaboration during workflow and goal design meetings to support staff engagement, driving adoption and ensuring you realize the value in your patient monitoring investment.
- **Clinical Performance agreements** – A credit- and term-based program allows you to pre-purchase blocks of clinical services and use them as needed, in ways that fit your schedule and address your priorities in a flexible way. Allowing you to focus when and where you need it most.
- **RightFit Service contracts** – This service portfolio provides a wealth of benefits with offerings that meet the changing requirements of your business, whether your focus is imaging, ultrasound or patient monitoring.

## We offer several ways to upgrade your older monitoring systems

Our dedicated sales team can help you plan and budget for replacing your older patient monitoring devices. We offer several convenient options:

- **Software Evolution Services** – Goes beyond a typical software maintenance program to offer an upgradable platform for easier planning and management over the system lifecycle, cybersecurity, education, training, support and a dedicated Customer Success Manager.
- **Philips Medical Capital** – Philips Medical Capital equips healthcare systems with flexible financing solutions designed to relieve strain on capital budgets. Our years of industry expertise combine with simple and adaptable terms to help you meet your business goals. Together, we will customize solutions that foster new opportunities for growth and bring your healthcare system the edge it needs to stay relevant and competitive.
- **Commercial upgrade** – Use the traditional software and hardware upgrade option to transition to a newer platform.
- **Hardware refresh** – Depending on the age, nature of your current installation and your hospital's monitoring aspirations, upgrade and modification to the devices, components and or infrastructure may be required.



## Validated for performance

Medical consumables and sensors are critical to acquiring the clinical readings that your patients and care teams rely on

By standardizing with a trusted partner for both your equipment and medical supplies needs, you can optimize the quality and cost effectiveness of your care delivery and improve patient and care team satisfaction. By partnering with Philips, you can unlock the full value of your clinical systems, manage total cost of ownership and support your patient-centered healthcare goals. And here is how:



**Combat HAI**



**Achieve inventory  
and financial  
objectives**



**Maximize value**



**Rely on accurate  
reading**



**Support workflows  
and transitions**



**Find the right patient monitoring fit for your hospital.**

Contact your local Philips Sales Representative,  
call 1-800-453-6860 or visit our website.