



Home Delivery and Remote Setup and Patient Adherence Management Service virtual toolkit

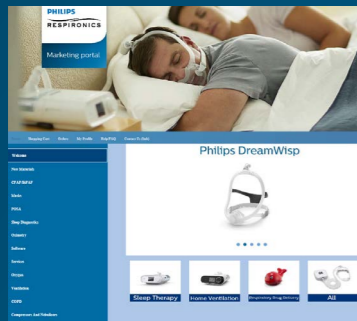
Philips Respironics HDRS and PAMS

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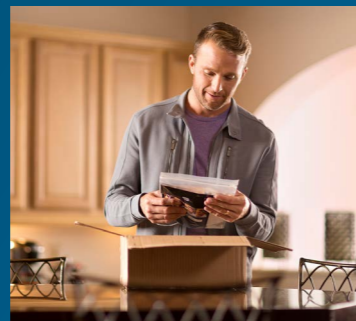


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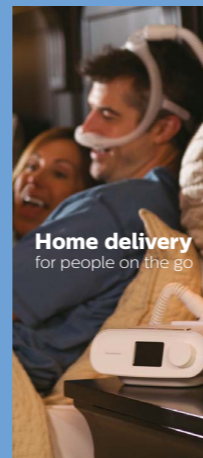
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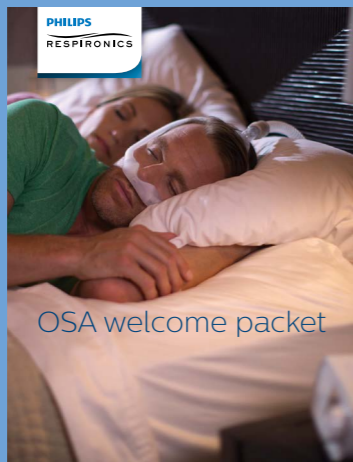
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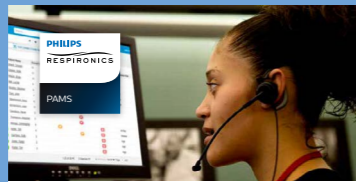
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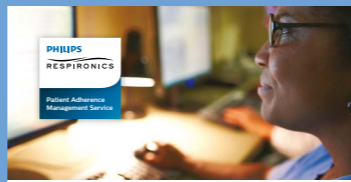
Authors: William Hoady, MEd, Mark Hogg, PhD, Christy Solt, MD, Jeff Jankis, MD, Philips Respironics Health Tech

Adherence To Positive Airway Pressure Therapy With A Structured Patient Adherence Management Program

Abstract
The Philips Respironics Patient Adherence Management Program (PAMS) is a structured patient adherence program designed to improve adherence to CPAP therapy. It includes patient management, patient education, and patient support. The program is designed to be used by healthcare providers and patients. The program is designed to be used by healthcare providers and patients. The program is designed to be used by healthcare providers and patients.

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Adherence to positive airway pressure therapy MCI 4107624



Improving patient satisfaction and long-term adherence to CPAP therapy

Abstract
The Philips Respironics Patient Adherence Management Service (PAMS) is a structured patient adherence program designed to improve adherence to CPAP therapy. It includes patient management, patient education, and patient support. The program is designed to be used by healthcare providers and patients. The program is designed to be used by healthcare providers and patients. The program is designed to be used by healthcare providers and patients.

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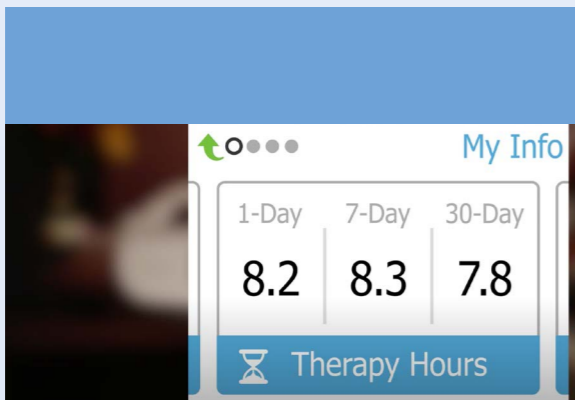
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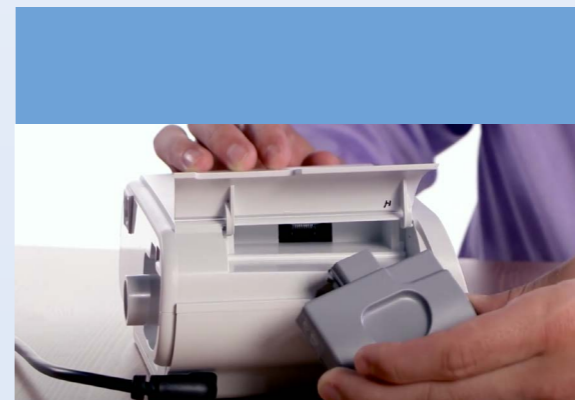
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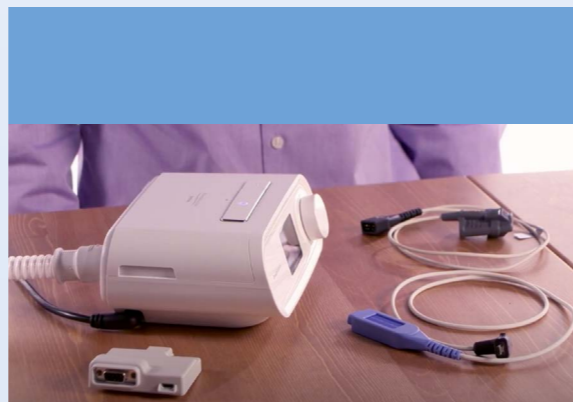
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How to evaluate your mask fit with DreamStation



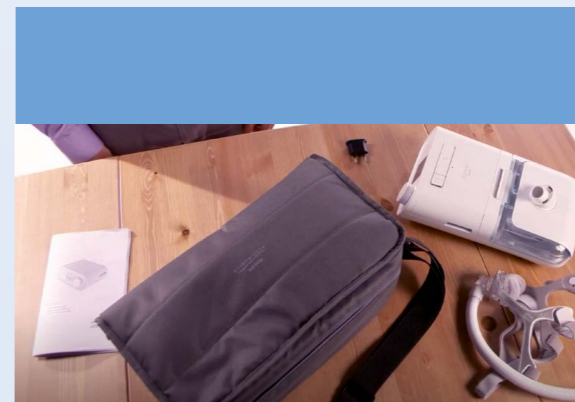
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How to clean DreamStation



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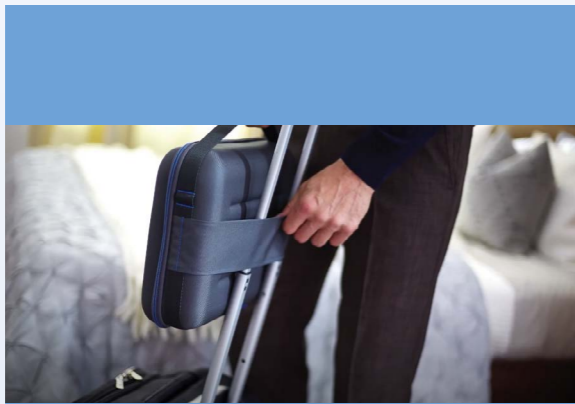
How to set up oximetry accessories with DreamStation



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Options for traveling with DreamStation

DreamStation videos



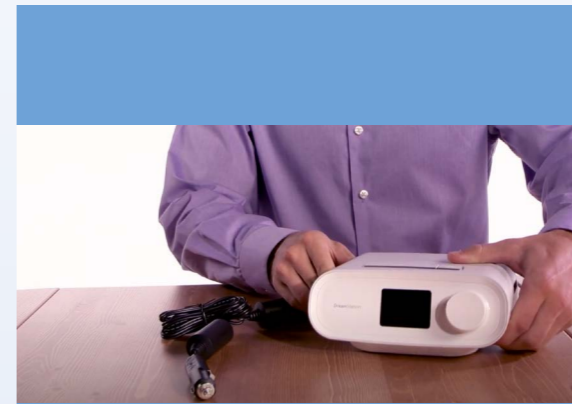
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Overview of the DreamStation travel kit



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Setting up alternate power sources with DreamStation



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How to size and assemble DreamWear with under-the-nose nasal



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How to disassemble and clean DreamWear with under-the-nose nasal



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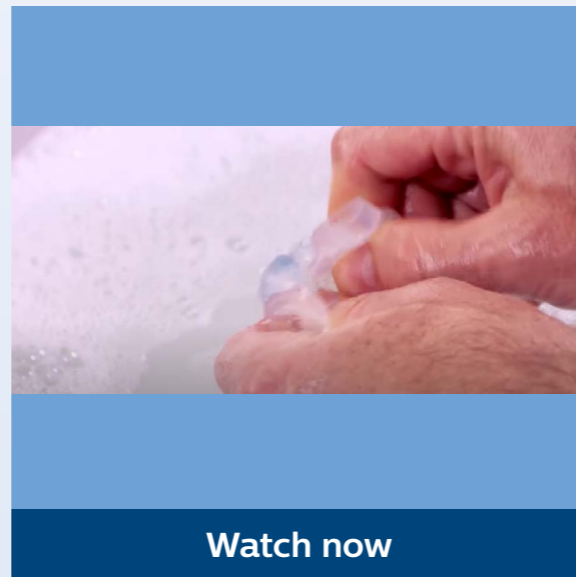
How to adjust the DreamWear mask for leaks



DreamWear gel pillows videos



DreamWear gel pillows introduction




DreamWear gel pillows cleaning



DreamWear gel pillows adjusting for leaks




DreamWear Full face videos



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Introducing the Philips DreamWear Full face mask

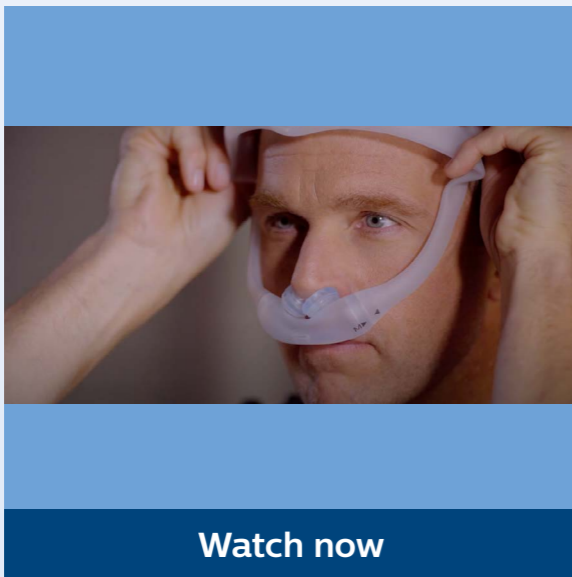


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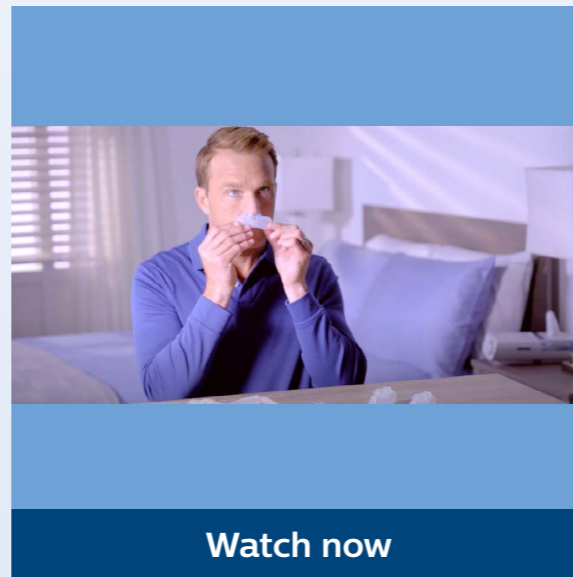
Proper care and maintenance of the Philips DreamWear Full face mask



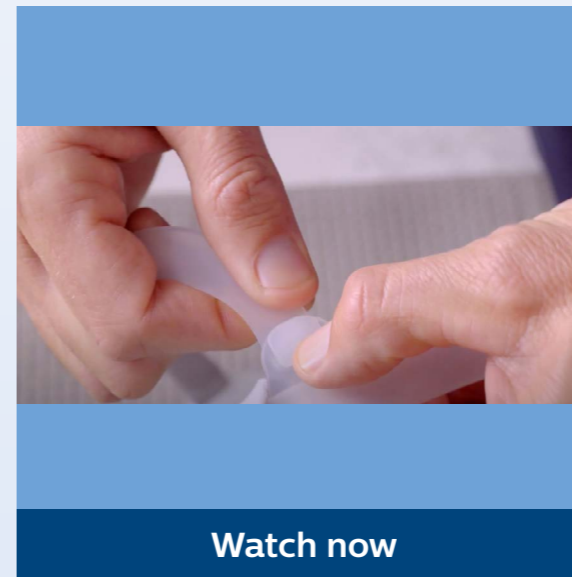
DreamWear headgear with arms videos



DreamWear headgear with arms wearing and adjusting



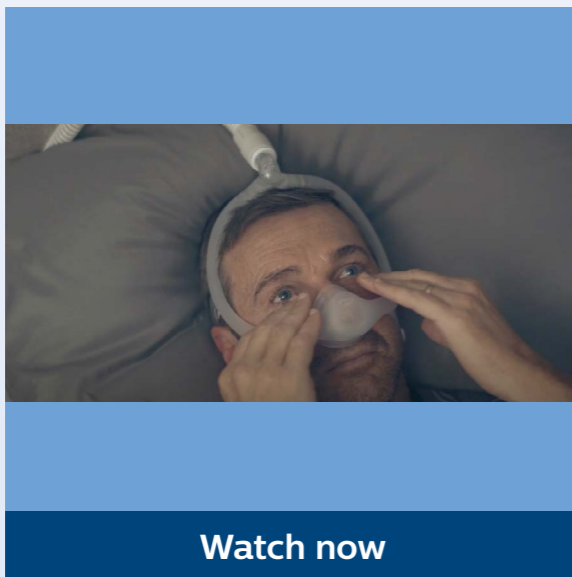
DreamWear headgear with arms sizing and assembly



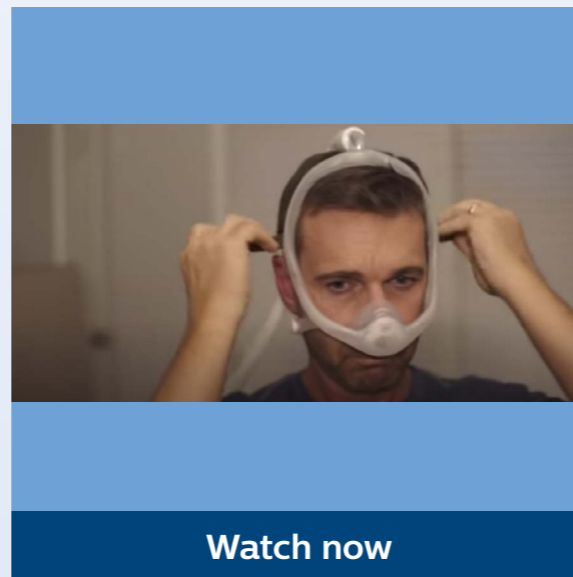
DreamWear headgear with arms disassembling and cleaning



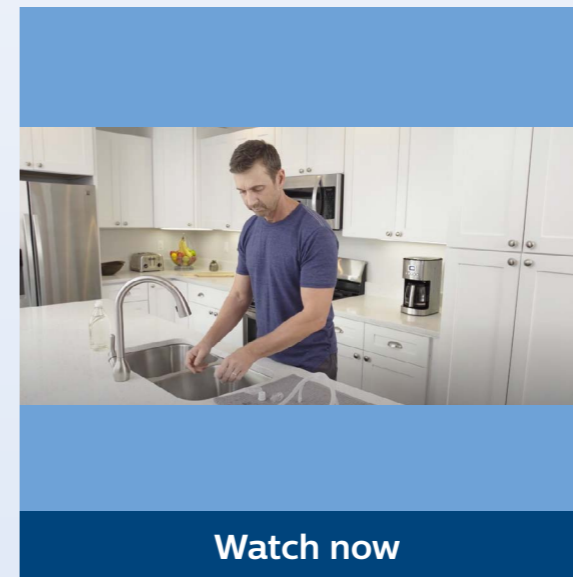
DreamWisp videos



Adjusting DreamWisp nasal mask



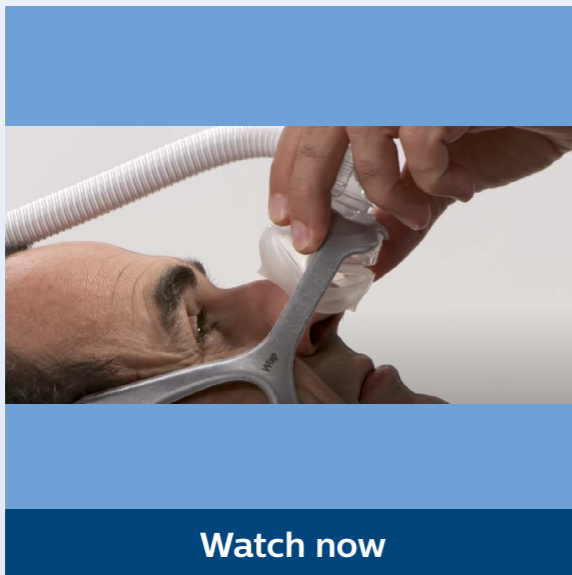
Introduction to the DreamWisp nasal mask



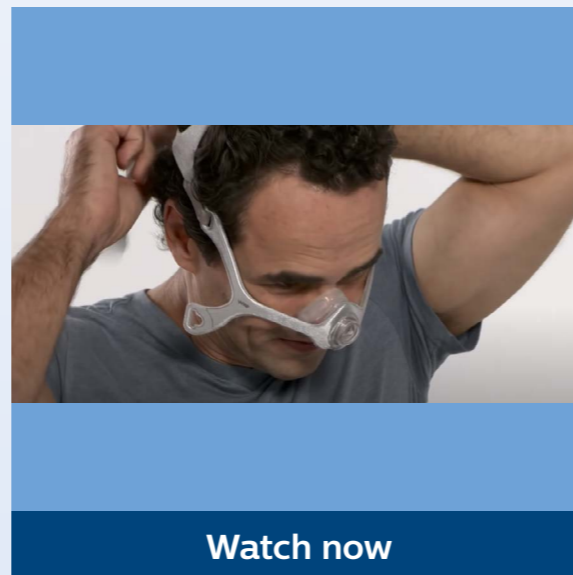
Cleaning instructions for the DreamWisp nasal mask



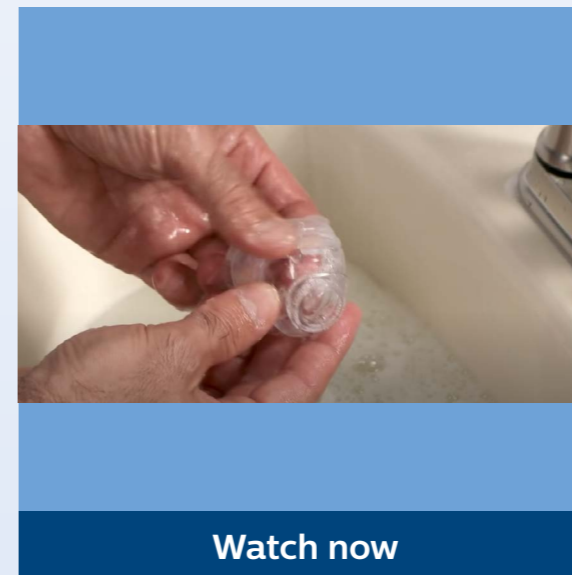
Wisp videos



Correcting mask leaks for the Wisp nasal mask



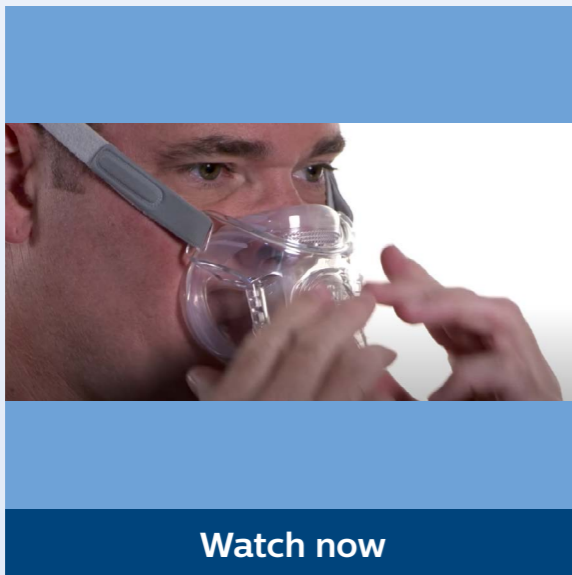
Introduction to the Wisp nasal mask



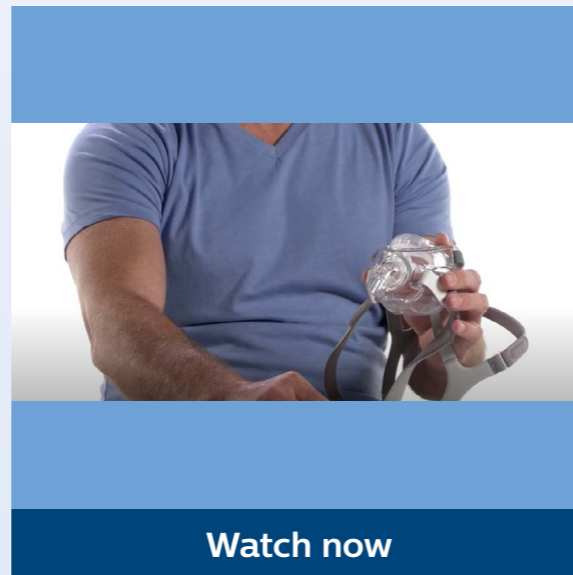
Cleaning instructions for the Wisp nasal mask



Amara View videos




Video showing how to fit/use the Amara View minimal contact Full face mask



Video showing how to clean the Amara View mask




Nuance and Nuance Pro videos




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Introducing the Nuance pillows mask



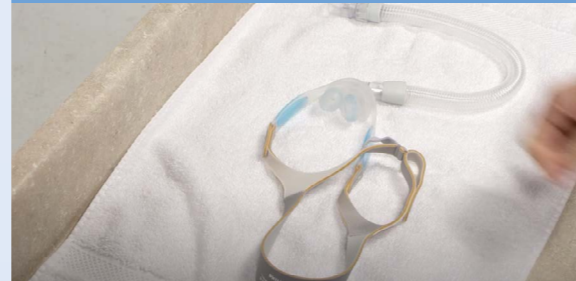
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How to clean your Nuance pillows mask



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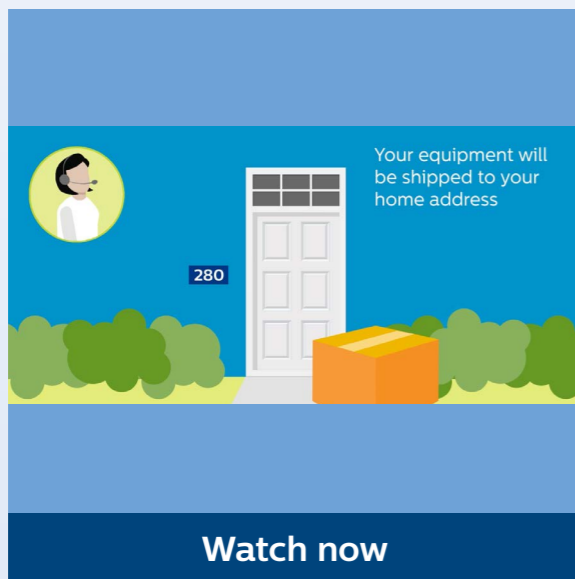
Nuance Pro introduction



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Nuance Pro cleaning instructions

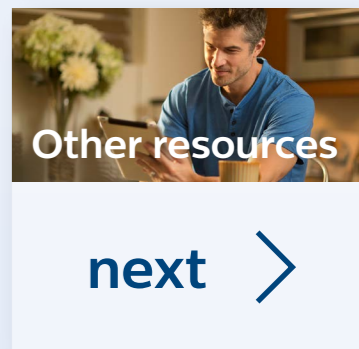
HDRS videos



The new HDRS experience video
Part 1
MCI 4109829 v01



The new HDRS experience video
Part 2
MCI 4109829 v00



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PHILIPS RESPIRONICS
Inventory management

In today's sleep and respiratory therapy industry, DMEs and clinicians struggle to keep up with customer demands while trying to maintain incremental expense. This is especially true when trying to accurately predict and manage which and how much inventory to carry.

As you know, inventory management has a big impact on your cash flow, including:

- **Carrying too much inventory** ties up money that can be used in other parts of your business
- **Carrying too little inventory** may result in therapy delays and possible loss of customer goodwill
- **Not offering high-margin** cash-pay items because inventory carrying costs are too high

Introducing the Philips direct-to-patient shipping program

The Philips direct-to-patient shipping program gives you the ability to offer your patients higher-margin, cash-pay Philips products without the cash burden of carrying inventory expense for long periods of time. In essence, we act as an extension of your company by shipping products directly from our facility to your patient.

- Provides the opportunity to sell high-margin, cash-pay sleep and respiratory products without the normal carrying cost of inventory
- Allows your business to offer a variety of sleep and respiratory products specific to your customer needs that you wouldn't normally sell
- Eliminates the need to advance-purchase and inventory direct-to-consumer products, freeing up precious cash flow
- Philips sets product prescription and boxes and ships to patients, freeing your staff to work on other tasks

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Direct-to-patient one-pager
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PHILIPS RESPIRONICS
Patient Adherence Management Service

Patient adherence management service for ventilation

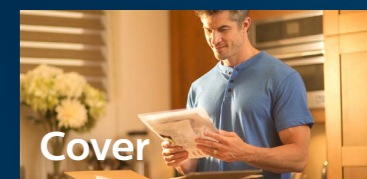
Today, health care professionals spend a lot of their time educating, monitoring and hand-holding noncomplex patients when they could be focusing on preventative care and treatment of their most difficult patients.

By bringing together Philips Connected Trilogy, Care Orchestrator and our trained respiratory therapists, the Philips PAMS service provides a value-based solution that delivers high-frequency, high-touch care to patients, allowing your care team to concentrate on your most complex patients.



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PAMS ventilation PN 1145681



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