

PHILIPS

Diagnostic X-ray

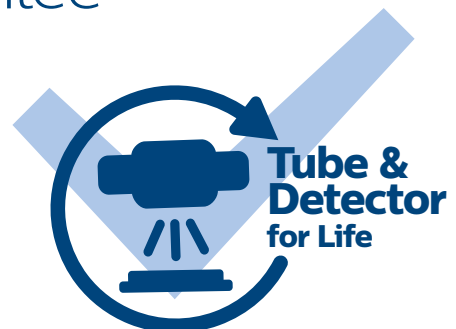
Service



The offer of a lifetime

Inside the industry-first
tube & detector for life guarantee¹

**Philips Diagnostic X-ray
& Fluoroscopy systems**





You might expect years. We offer a lifetime.

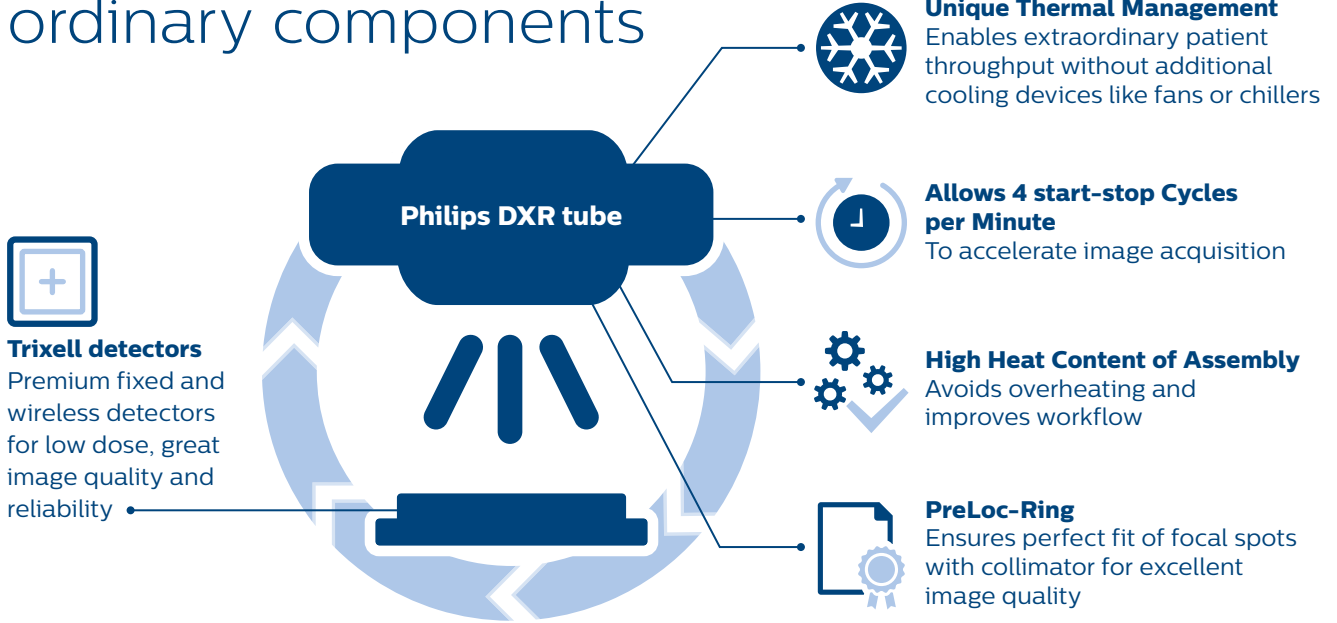
Reliability is key to the success of your X-ray and fluoroscopy operation. X-ray tubes and digital detectors are the heart of all systems and the most significant components when it comes to service costs. What if service coverage costs for these components were a thing of the past? Now they are. Philips Diagnostic X-ray systems – all of them – now have an unprecedented X-ray Tube and Detector for Life guarantee¹.

Tube & detector for life guarantee

Philips believes in the quality and durability of our X-ray tubes and detectors, so for any new X-ray or fluoroscopy system kept under continuous service coverage starting with a 5-year primary level point-of-sale RightFit service contract, we will cover the X-ray tube (or tubes in DRF configs) and one detector for life¹.

SYSTEM TYPE / CONFIGURATION	WHAT'S COVERED?
X-ray rooms, fluoroscopy and DRF configurations with at least 1 fixed detector	All X-ray tube(s) and 1 fixed detector coverage for no-charge
X-ray rooms and mobile configurations with only SkyPlate wireless detector(s)	X-ray tube and 1 wireless detector coverage for no-charge; you only pay for accidental damage (drop) coverage

Philips DXR: No ordinary components



Born of precision



There from the start

Philips has been perfecting X-ray tubes for more than 100 years, with over 20 years of digital detector history as part of the Trixell joint venture. We've put everything we know into the Philips DXR tube.



Stands the test of time

More than 100,000 Philips X-ray tubes have been installed worldwide, and Trixell passed 100,000 digital detectors manufactured in 2017. Both rigorously tested to ensure reliability.



Philips excellence

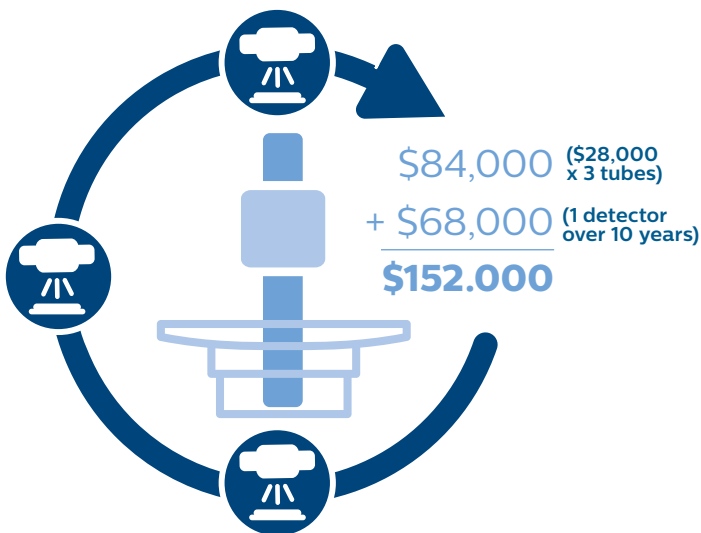
The Philips DXR tube is made and tested at the Philips Innovation and Manufacturing Center of Excellence. Trixell is the #1 supplier of large-format digital detectors for radiography, fluoroscopy and cardiovascular.



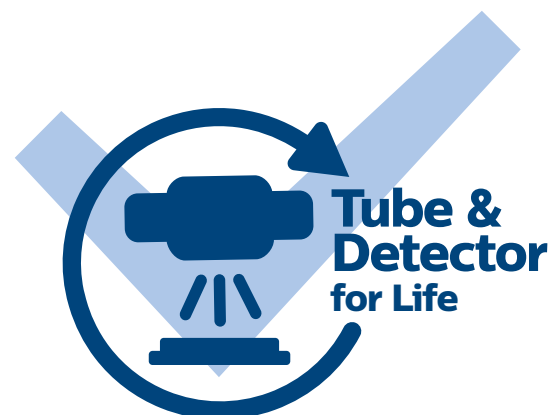
Tube & Detector for Life guarantee

Replacement costs can quickly add up. You can stop worrying about these costs with our for Life service agreements. Philips is leading the way by standing behind our entire product line with the revolutionary Tube & Detector for Life guarantee which could help you **avoid an estimated \$152,000² of operating costs** on these key components alone if you went without Philips for Life coverage.

Tube and detector replacement cost = \$152.000



Tube and detector for Life replacement cost = \$0



For more information, please visit www.usa.philips.com/healthcare/solutions/radiography

¹ Life of the product is defined by Philips as 10 years beyond the standard warranty period.

Please contact your local Philips sales representative for details.

² Actual operating costs for customers vary significantly because many variables exist (such as DXR make and model, hospital or imaging center size, case mix, system usage). The potential savings identified estimates the avoidance of purchasing replacement tubes over a ten-year useful life of a DXR system, based on an average selling price of \$28,000 per replacement tube and estimated tube life of three years. There can be no guarantee that all customers will achieve this result.

Tube and detector for Life offer is available only in North America



How to reach us

Please visit www.philips.com
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