The offer of a lifetime
Inside the industry-first tube & detector for life guarantee

Philips Diagnostic X-ray & Fluoroscopy systems
Reliability is key to the success of your X-ray and fluoroscopy operation. X-ray tubes and digital detectors are the heart of all systems and the most significant components when it comes to service costs. What if service coverage costs for these components were a thing of the past? Now they are. Philips Diagnostic X-ray systems – all of them – now have an unprecedented X-ray Tube and Detector for Life guarantee.

Tube & detector for life guarantee

Philips believes in the quality and durability of our X-ray tubes and detectors, so for any new X-ray or fluoroscopy system kept under continuous service coverage starting with a 5-year primary level point-of-sale RightFit service contract, we will cover the X-ray tube (or tubes in DRF configs) and one detector for life.

<table>
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<tr>
<th>SYSTEM TYPE / CONFIGURATION</th>
<th>WHAT’S COVERED?</th>
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<tbody>
<tr>
<td>X-ray rooms, fluoroscopy and DRF configurations with at least 1 fixed detector</td>
<td>All X-ray tube(s) and 1 fixed detector coverage for no-charge</td>
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<tr>
<td>X-ray rooms and mobile configurations with only SkyPlate wireless detector(s)</td>
<td>X-ray tube and 1 wireless detector coverage for no-charge; you only pay for accidental damage (drop) coverage</td>
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Philips DXR: No ordinary components

Unique Thermal Management
Enables extraordinary patient throughput without additional cooling devices like fans or chillers

Allows 4 start-stop Cycles per Minute
To accelerate image acquisition

High Heat Content of Assembly
Avoids overheating and improves workflow

PreLoc-Ring
Ensures perfect fit of focal spots with collimator for excellent image quality

Trixell detectors
Premium fixed and wireless detectors for low dose, great image quality and reliability

Born of precision

There from the start
Philips has been perfecting X-ray tubes for more than 100 years, with over 20 years of digital detector history as part of the Trixell joint venture. We’ve put everything we know into the Philips DXR tube.

Stands the test of time
More than 100,000 Philips X-ray tubes have been installed worldwide, and Trixell passed 100,000 digital detectors manufactured in 2017. Both rigorously tested to ensure reliability.

Philips excellence
The Philips DXR tube is made and tested at the Philips Innovation and Manufacturing Center of Excellence. Trixell is the #1 supplier of large-format digital detectors for radiography, fluoroscopy and cardiovascular.
Tube & Detector for Life guarantee

Replacement costs can quickly add up. You can stop worrying about these costs with our for Life service agreements. Philips is leading the way by standing behind our entire product line with the revolutionary Tube & Detector for Life guarantee which could help you *avoid an estimated $152,000* of operating costs on these key components alone if you went without Philips for Life coverage.

Tube and detector replacement cost = $152,000

- $84,000 (28,000 x 3 tubes)
- $68,000 (1 detector over 10 years)

Tube and detector for Life replacement cost = $0

For more information, please visit [www.usa.philips.com/healthcare/solutions/radiography](http://www.usa.philips.com/healthcare/solutions/radiography)

1 Life of the product is defined by Philips as 10 years beyond the standard warranty period. Please contact your local Philips sales representative for details.
2 Actual operating costs for customers vary significantly because many variables exist (such as DXR make and model, hospital or imaging center size, case mix, system usage). The potential savings identified estimates the avoidance of purchasing replacement tubes over a ten-year useful life of a DXR system, based on an average selling price of $28,000 per replacement tube and estimated tube life of three years. There can be no guarantee that all customers will achieve this result.

Tube and detector for Life offer is available only in North America.

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How to reach us
Please visit www.philips.com
healthcare@philips.com

4522 991 e63151 * SEP 2020