



PHILIPS

OBL and ASC
Solutions

SymphonySuite


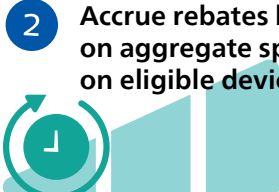

Reinvest in your lab while minimizing future spend

Accrue rebates through interventional device spend
to redeem on your next capital purchase with the
Philips Rewards Program

Capital equipment budgets can make it challenging for entrepreneurial physicians to upgrade or expand their existing office-based lab (OBL) or ambulatory surgery center (ASC). However, with the Rewards Program from Philips OBL and ASC Solutions – SymphonySuite – you can leverage your existing operational spend to minimize future capital costs.

With the Philips Rewards Program, participants earn rebates based on their aggregate spend on eligible interventional devices to put towards a future capital purchase.¹ The higher your disposable spend, the more rebates you can earn. Once your device agreement term is complete, you have three years to apply your accumulated rebates towards a new purchase.

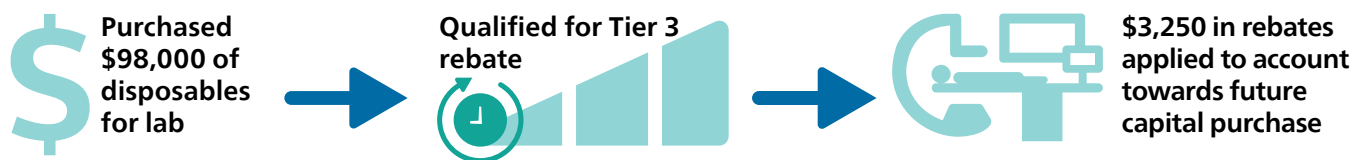
How the Rewards Program works

-  **1** Sign a Philips device rebate agreement to participate in program and purchase eligible products⁺⁺
-  **2** Accrue rebates based on aggregate spend on eligible devices
-  **3** Use accrued rebates⁺ towards a capital equipment purchase based on your device spend in the previous quarter

How the rebates are calculated

Rebates are allocated based upon the tiers identified below.

Customer example:



Tiers	Aggregate quarterly purchase of eligible disposable products	Quarterly rebates accrued	3-year value
Tier 1	\$50,000	\$1,625	\$19,500
Tier 2	\$70,000	\$2,350	\$28,200
Tier 3	\$90,000	\$3,250	\$39,000
Tier 4	\$115,000	\$4,500	\$54,000
Tier 5	\$130,000	\$5,250	\$63,000
Tier 6	\$145,000	\$6,250	\$75,000
Tier 7	\$200,000	\$8,500	\$102,000
Tier 8	\$250,000	\$10,750	\$129,000

OBL and ASC Solutions designed for your success

Philips SymphonySuite has more of what you need in one trusted place for OBLs and ASCs. We offer a full range of industry-leading, specialized equipment and interventional devices with unique programs that help you reinvest in your lab.

Our experts help guide you every step of the way, saving you time and money so you can concentrate on what matters most – your patients. With SymphonySuite, you’ve found the expert you need and the partner you can trust to turn your passion into reality.

Learn more at philips.com/SymphonySuite.

* Program can’t be combined with any other SymphonySuite Program

† Must sign up for a two-year minimum device agreement. Rewards will accrue over the life of your device agreement. Rewards will begin to accrue from the date you joined the program through the duration of your current device agreement.

‡ Once your device agreement is complete, you have up to three years to use the rewards generated towards a future capital equipment purchase. If you do not use your rewards towards a future capital purchase within the three-year period, they will be forfeited.

1. This offer is provided by Philips Medical Capital, a joint venture, owned by Philips and DLL Group. This offer is subject to the terms and conditions on your Philips Healthcare equipment quote. Philips Medical Capital determines creditworthiness and eligibility, and not all customers will qualify. Any projections or calculations provided by Philips to customer relating to customer’s utilization of Philips equipment/products and resulting revenue, income or rebates are provided merely for purposes of Customer analysis and evaluation. Philips does not make any representation or warranty as to the accuracy of the projections or the level of utilization of Philips equipment/ products. Customer is expected to make its own assessments of utilization. Equipment purchase must be subject to PMC approval.

