

PHILIPS

OBL and ASC
Solutions

SymphonySuite

Optimize your lab while reducing costs



Rebate programs designed to reduce costs

By partnering with Philips OBL and ASC Solutions – SymphonySuite – you can access cost-effective solutions for optimal equipment management with customized, strategic rebate programs for your office-based lab (OBL) or ambulatory surgery center (ASC).

Through the aggregate spend across eligible, industry-leading interventional devices, customers can optimize their lab with state-of-the-art Philips technology at no additional capital cost through rebates.^{1,2}



Improving healthcare at lower costs, together

Philips and BIOTRONIK have entered a strategic alliance to expand the range of cardiovascular devices available within the Philips SymphonySuite rebate programs, expanding the number of procedures clinicians can perform while reducing costs.

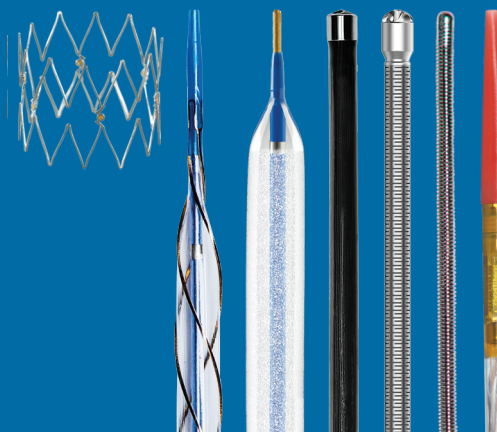
The alliance includes Philips interventional devices and BIOTRONIK's full portfolio of devices.

BIOTRONIK devices

- Cardiac rhythm management (CRM) devices
- Cardiovascular intervention (CVI) devices
- Peripheral vascular intervention (PVI) devices

Eligible programs

- Cadence Program
- Cadence for Service Program



Images provided
by BIOTRONIK

Choose a rebate program that fits your goals

Philips is committed to helping our customers improve healthcare at lower costs by providing integrated solutions that advance minimally invasive procedures.

Our various rebate programs are designed to help lessen financial risk for both entrepreneurial physicians and hospital systems so they can upgrade, grow and innovate with confidence.

Rebate programs

Eligible interventional devices



Cadence Program

Provides customers with the opportunity to earn rebates towards capital equipment that has been financed through Philips Medical Capital based upon volume of eligible interventional devices purchased

Philips and BIOTRONIK



Cadence for Service Program

Customers can earn rebates towards their Philips Service Agreement based upon volume of eligible interventional devices purchased

Philips and BIOTRONIK



Rewards Program*

Allows customers to accrue rebates towards a future capital equipment purchase based on volume of eligible interventional devices purchased

Philips

Learn more at [Philips.com/SymphonySuite](https://www.philips.com/SymphonySuite)

* Not available for hospital-owned cardiovascular labs; program is only available for independently owned labs

1. Not all customers will qualify. Subject to program agreement. Any projections or calculations provided by Philips to customer relating to customer's utilization of Philips equipment/products and resulting revenue, income or rebates are provided merely for purposes of Customer analysis and evaluation. Philips does not make any representation or warranty as to the accuracy of the projections or the level of utilization of Philips equipment/products. Customer is expected to make its own assessments of utilization
2. Certain credit conditions are required and every customer must be credit approved by PMC. Not all customers will qualify. Subject to program agreement.

