

PHILIPS

Facts and figures

We are a global health technology leader focused on improving people's health and well-being through meaningful innovation.

Our products and solutions improved the health and well-being of people.

Philips operates in fundamentally attractive market segments supported by global trends:

- Aging populations driving demand for care
- Increasing healthcare costs and staff shortages driving productivity
- Increasing spend on personal health and care needs

100+

countries serviced worldwide



Global innovation, manufacturing, and commercial footprint

€4.5

billion sales in Q3 2023



Headquarters in Amsterdam

130+

years of innovation

Our businesses

Diagnosis & Treatment

€2.2 billion sales in Q3 2023

Diagnostic Imaging

Ultrasound

Image Guided Therapy

Enterprise Informatics

Monitoring

Respiratory & Sleep Care

Oral Healthcare

Mother & Child Care

Personal Care

Market-leading capabilities, integrating platforms, informatics, and services

Flagship innovations across the portfolio driving growth



Azurion Image Guided Therapy platform

Optimizes procedures and provides superior care.



ePatch and AI analytics platform

Reduces clinician workload and improves the patient experience.



Sonicare 9900 Prestige electric toothbrush

Removes 20x more plaque than a manual toothbrush.

Our strategy — creating value with sustainable impact

Strategy

- Focused organic growth.
- Leverage attractive leadership positions to drive growth in IGT, Ultrasound, Monitoring and Personal Health.

Innovation

- Patient, people-centric, scalable innovations.
- Focused, fewer, more impactful innovations in segments with right to win.

Execution

- Patient safety and quality as our highest priority.
- Reliable end-to-end supply chain.
- Simplified operating model.

Philips key strengths

Leading positions across businesses



Innovation aligned to customer needs



Strong customer base and high customer intimacy



Strong ESG performance



- Improved the health and well-being of 1.8 billion people in 2022 — targeting to reach 2.5 billion per year by 2030.
- ESG embedded in business operations.
- Carbon neutral operations, world leading circularity goals and sustainable innovation as a differentiator.
- 100% of products in line with EcoDesign requirements.
- Over 95% of sales compliant with the UN Sustainable Development Goals.

Strong Q3 2023

Strong sales growth, profitability and cash flow

€4.5

billion group sales

11%

Comparable sales growth

€457

million adjusted EBITA

10.2%

million adjusted EBITA margin

€333

million free cash flow

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